



**Financial Results
for Year Ended 30 June 2008**

**Mr Bruce Dixon
Managing Director**

21 August 2008

Highlights

▶ Financial results

- Net Profit After Tax before NRI's of \$74.9m.

▶ Operations

- Hospitals continue to perform strongly
- Domestic Pathology significantly improved in second half of FY 2008
- Singapore & Malaysia experience solid revenue growth

▶ Dividends

- Final Dividend of 10.0 cents per share fully franked
- Total Dividends for FY2008 of 19.5 cents up 11 % on prior year

▶ Outlook

- Positive
- Good start to new year - further update at AGM (17 October 2008)

¹ Non-recurring items (NRI's)

Financial Highlights

- ▶ **Net Operating Profit after Tax before Non Recurring Items of \$74.9m – up 14% on FY2007**
- ▶ **Non Recurring Items of \$(10.4)m after tax**
 - Net Profit after tax after NRI's of \$64.4m
- ▶ **Revenue (including prosthetics) up 16% to \$1,488.7m**
- ▶ **EBITDA from operations up 15% to \$197.9m**
- ▶ **EPS before Significant items up 12% to 31.2 cents**
 - EPS after Significant Items of 26.8 cents
- ▶ **Cashflow from operating activities of \$124.2m up 14%**
 - 103% conversion of EBITDA to cashflow
- ▶ **Final Dividend of 10.0 cents per share fully franked.**
 - Total Dividends for FY2008 of 19.5 cents - up 11%

Profit & Loss from Continuing Operations

– Before Non Recurring Items

	FY2008	FY2007	Change
	(\$m)	(\$m)	(%)
Revenue ¹	1,488.7	1,279.2	16%
EBITDA	197.9	172.6	15%
D&A	(43.4)	(34.5)	26%
EBIT	154.6	138.1	12%
Interest	(50.1)	(44.7)	12%
Net profit before tax	104.5	93.4	12%
Income tax expense	(29.6)	(27.7)	7%
NPAT	74.9	65.7	14%

- ▶ Strong performance of Hospitals –EBITDA up 14% with improved margins
- ▶ Improved 2nd half from Pathology
- ▶ Full Year impact of FY2007 acquisitions:
- ▶ Campbelltown Private opened June 2007
- ▶ Part Year Contribution from FY2008 acquisitions
- ▶ Interest up 12%
 - Interest on core debt -\$43.7m
 - Securitisation expense - \$6.4m
 - Average level of Debt including Securitisation FY2008 - \$679.8m (FY2007-\$594.7m)
- ▶ FY 2008 tax Rate 28% (2007 - 30%)
 - reduced rate due to capture of revenue and capital losses and increased R&D claims.

¹ Group revenues includes \$169.7m revenue from prosthetics (FY2007 \$139.1m)

Profit & Loss

– After NRI's & Discontinued Operations

	FY2008 (\$m)	FY 2007 (\$m)	Change (%)
NPAT - Before NRI's & Discontinued Operations	74.9	65.7	14%
NRI's (after tax)	(10.4)	0.6	-
Discontinued operations (after tax)	-	18.0	-
NPAT – After NRI's & Discontinued Operations	64.4	84.3	(23)%

Non Recurring Items (net after tax)

- ▶ Symbion Health acquisition Items
 - Acquisition & Due Diligence costs - \$(11.1)m
 - Symbion Health Break Fee – gross of \$19.6 - net (after tax) to Healthscope \$11.6m – balance to Goldman Sachs
 - Carrying costs of equity swap net of dividends received - \$(5.3)m
- ▶ Other items
 - Medical Malpractice- single claim made in FY2008 relating a 1997 event when insured with FAI/HH - \$(2.9m). No other material FAI/HH claims identified or expected in future.
 - Acquired Businesses restructure costs - \$(2.0)m
 - Unamortised prior bank facility costs. – \$(0.7)m

Discontinued Operations (net after tax) – FY2007

- ▶ 4 sold hospitals (1 Oct 2006) and Modbury Management Contract(30 June 2007) - \$2.9m
- ▶ Gain on Sale of 4 hospitals - \$15.1m

Solid divisional revenue growth and earnings growth

Continuing Operations Before NRIs	FY08 \$M	FY07 \$M	Change (%)
Hospital Revenue ¹	1,000.1	876.4	14.2
Pathology Revenue	318.8	263.7	20.9
Total	1318.9	1,140.1	15.7
Hospital EBITDA ¹	156.5	136.9	14.4
Pathology EBITDA	51.2	43.1	18.8
Corporate	(9.8)	(7.4)	32.9
Total	197.9	172.6	14.7

¹ Excludes Prosthetics

Hospital Performance

- ▶ Hospitals account for 76% of revenues of group
- ▶ Revenue growth of 14.2%
 - Growth from new hospitals of 8.9%
 - Underlying growth of 5.3% from core hospitals
- ▶ Full Year of acquisitions and green field commissioned in 2HY07 – at lower margins than core hospitals
 - Brisbane Private (Feb 07), Newcastle Private (May 07), Campbelltown Private (June 07)
- ▶ Core hospital EBITDA growth of 9.9% year on year
- ▶ Margins in 2HY08 reflect normal second half earnings seasonality
- ▶ Margin growth on “like for like” basis shows margin improvement of 30 bps
- ▶ FY 2007 figures restated to exclude Modbury and 4 divested hospitals.

Hospital Performance	FY07	1HY08	2HY08	FY08
(\$m Before NRIs)				
Revenue ¹	876.4	502.5	497.7	1000.2
EBITDA	136.9	79.9	76.6	156.5
EBITDA Margin	15.6%	15.9%	15.4%	15.7%
EBITDA Margins – Like for Like	15.6%	16.5%	15.8%	15.9%
- excludes new hospitals				

¹ Excludes Prosthetics

Hospital Operating Performance

- ▶ Hospital networks within the Group working well- good retention of patient flow within the network
- ▶ Excellent relations with doctors
- ▶ Excellent clinical outcomes being achieved - reflected in low medical malpractice claims and premiums
- ▶ Good relationships with public hospitals and State Health Departments with acute hospitals in Victoria, NSW, Queensland and Tasmania undertaking public lists to assist in reducing hospital waiting lists

Pathology Performance

- ▶ Significant margin improvement in 2nd half
- ▶ Australian Pathology revenue growth of 6.5% for year
 - 1st half impacted by Western Australian revenue losses
 - Above market growth in 2nd half
 - Strong performance in Victoria and New South Wales
- ▶ Singapore and Malaysian business performing strongly with revenue growth of 17.9% despite impact of stronger A\$ - A\$(2.2)m impact.
- ▶ NZDG acquisition (Dec 2007) resulted in additional A\$20.9 m in revenue but at significantly lower margins than balance of the pathology business.
- ▶ Medical Clinics undergoing restructuring to drive synergies and operating efficiencies.

Pathology Performance	FY07	1HY08	2HY08	FY08
(\$m Before NRIs)				
Revenue	263.7	141.6	177.2	318.8
EBITDA	43.1	21.7	29.5	51.2
EBITDA Margin	16.3%	15.3%	16.6%	16.1%
EBITDA Margins "like for Like" -excludes new acquisitions	16.3%	15.3%	16.9%	16.1%

103% conversion of EBITDA into cash flow

Gross Operating Cash to EBITDA	\$m
Cashflow from Operating Activities (Pre NRI's) ¹	125.8
Add back	
Interest paid	57.9
Income Tax paid	20.7
Gross Operating Cash Flow	204.4
EBITDA (Pre NRI's)	197.9
Ratio of Gross Operating Cash to EBITDA	103%

¹ NRIs cashflow items total \$1.6m

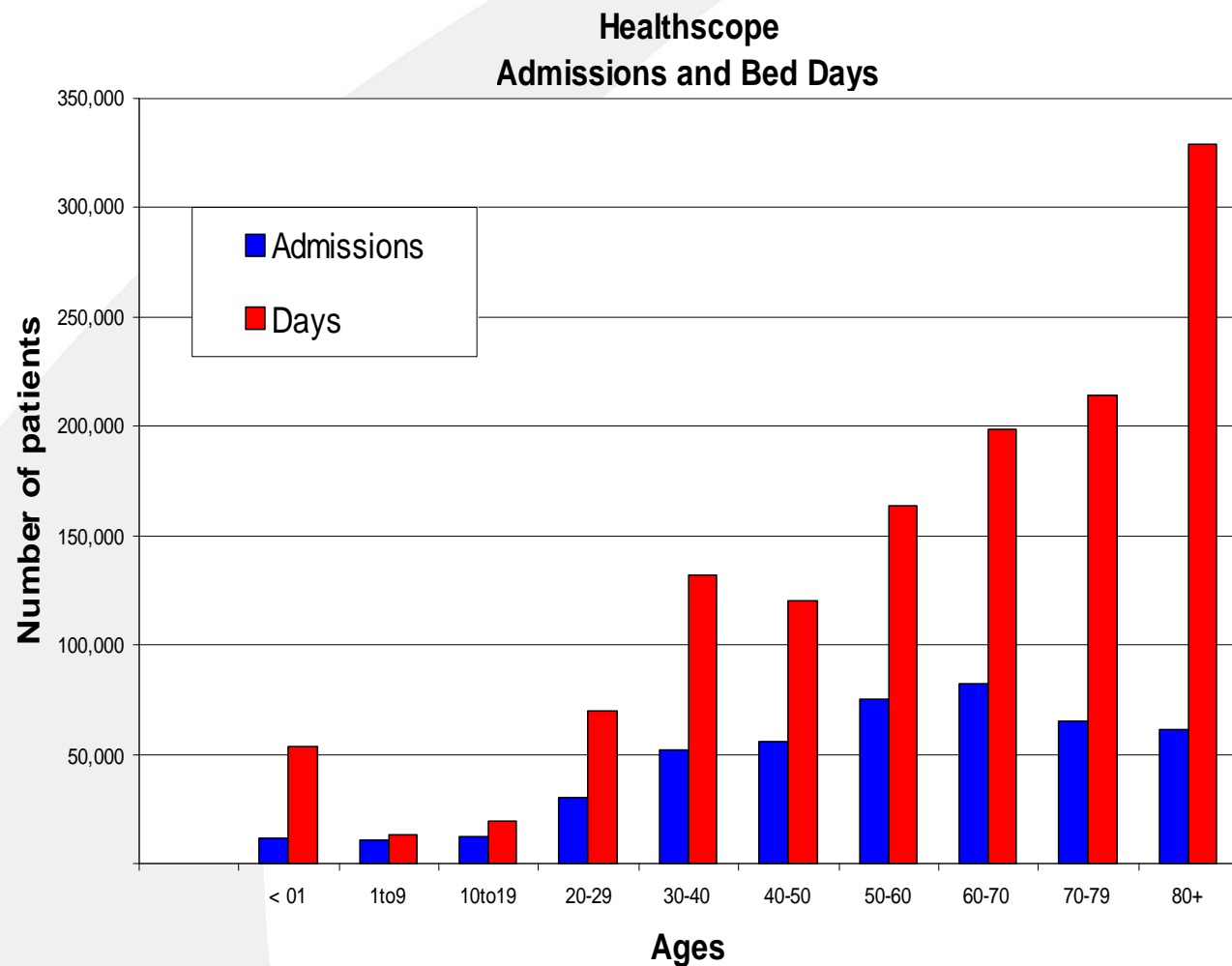
▶ Strong, consistent positive cashflows from businesses.

▶ Continued focus management of working capital

Impact of Government Policy Matters

- The change to the Medicare Surcharge Levy threshold is not expected to have any significant impact on earnings of Healthscope hospitals over the next two years
 - Underlying demand and volume growth remains strong
 - 62% of hospital admissions are by + 50 year olds – “baby boomers & golden oldies”
 - Number of over 80 year olds expected to double by 2020. These are heavy users of hospital facilities
 - Health Fund contracts are in place with most of the major health funds for next 1 to 3 years
- Federal Budget Changes to certain Pathology schedules will reduce revenue by an estimated \$4.0m in FY2009
- The current Pathology MOU expires on 30 June 2009
 - Industry (AAPP) in negotiations with government

Utilisation of Hospitals



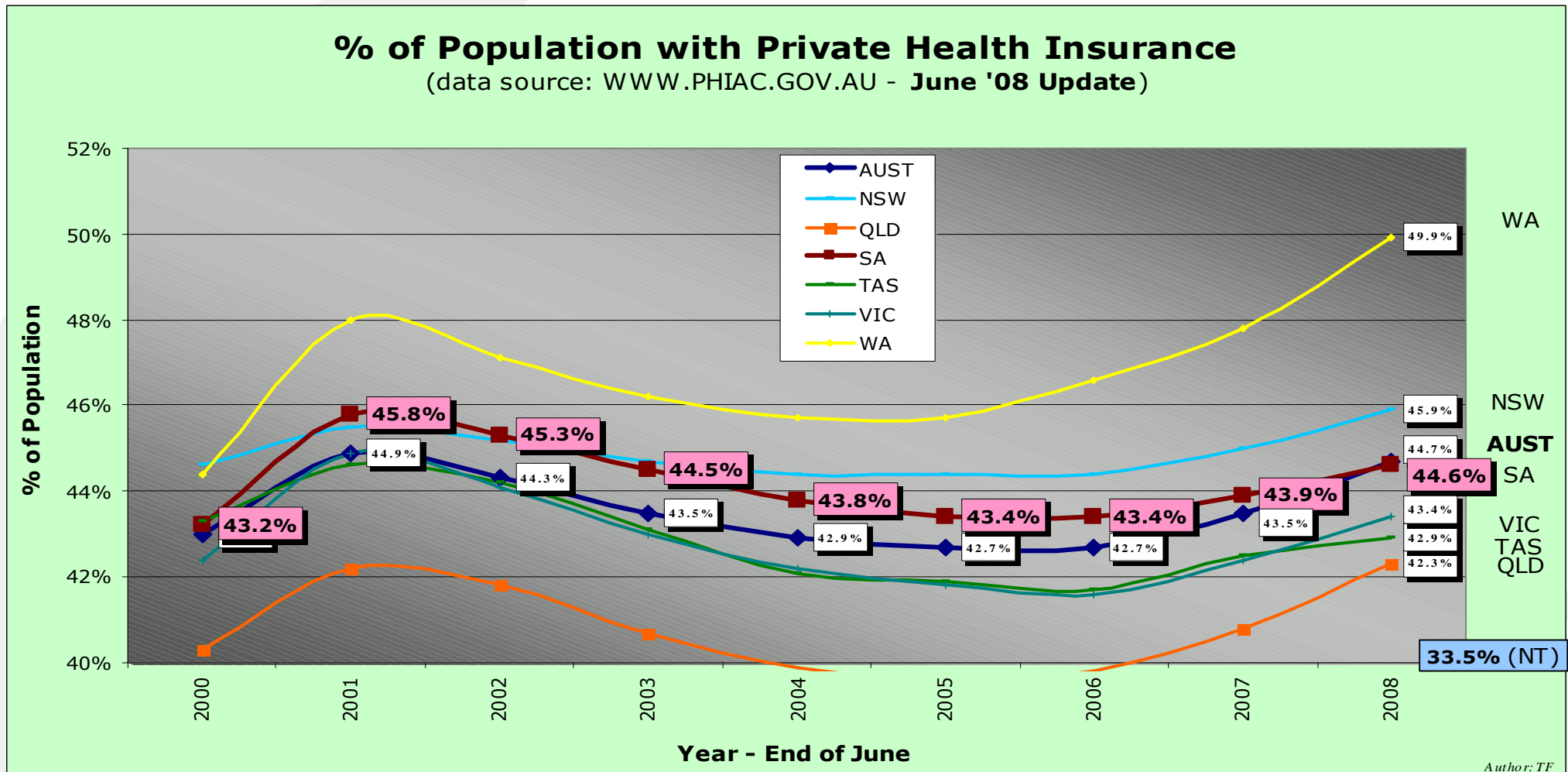
➤ Private health predominantly services an ageing population

➤ Minimal impact on demand expected from changes to Medicare Levy threshold

➤ Healthfund members over 60 unlikely to terminate health cover participation

Private Health Insurance Participation

- steady increase in the number of Australians taking out private health cover in every quarter since June 2005.
- the largest increase was in the 25-34 age group with an increase of 19,829 people since the end March this year.

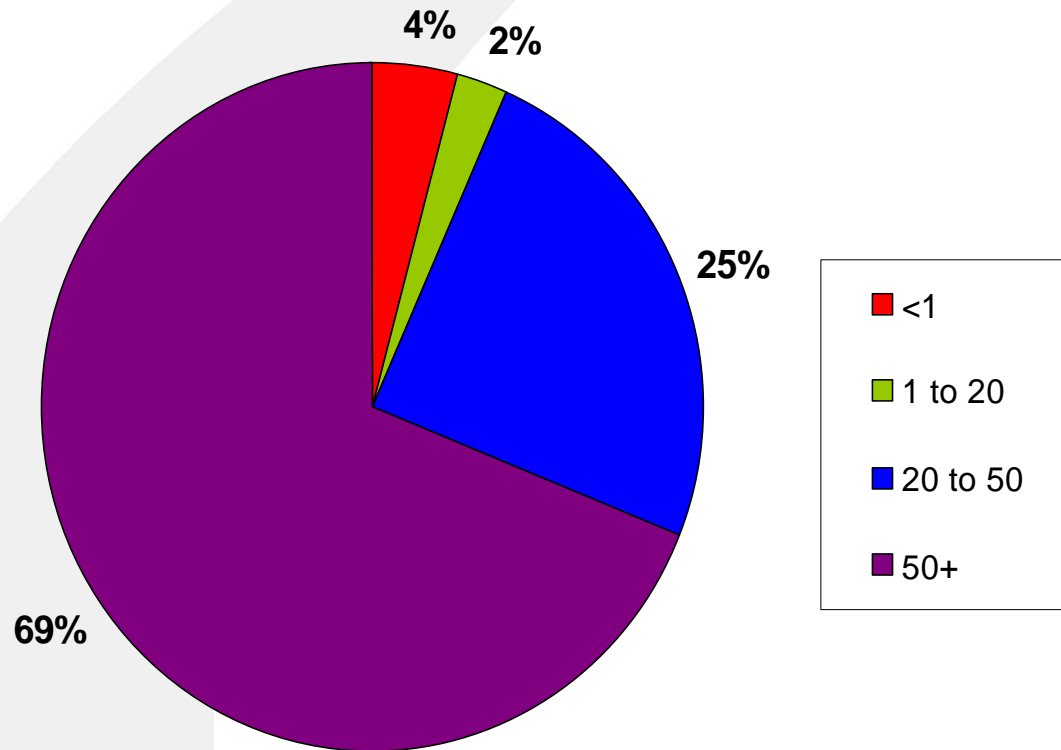


Growth Options

- ▶ Brownfield developments in hospitals
 - A number of hospitals are at or are approaching full capacity
 - Underlying demand continues to be strong, especially in key growth areas
 - Financial returns on incremental expansions are compelling
- ▶ Bolt-on acquisitions in pathology
- ▶ Acquisitions of medical centres
- ▶ Offshore acquisition opportunities

Demand Growth comes from ageing population

Inpatient Days by Age Groups



- Impact of ageing population on hospital utilisation is evident
- In excess of 2/3s of all patient days comes from patients 50 years or older
- Demand for services from +50 year olds will continue to grow dramatically in medium to near term
- Increasing demand underpins brownfields capacity expansion plans

Brownfields Developments Underpinned by Existing Demand

- ▶ All hospitals where developments planned have bed and/or operating theatre capacity constraints; many operating at 100% capacity
- ▶ The identified hospitals are all well positioned to take advantage of growing demand and aging population
- ▶ The hospitals have excellent clinical reputations, with Doctors seeking to relocate from competitors when capacity available
- ▶ The economics of incremental expansions are compelling
- ▶ Any tightening in health fund rates paid to hospitals will not threaten brownfield rationale. We expect it will lead to further consolidation in the hospital sector - particularly in the stand-alone and not-for-profit hospitals
- ▶ Health Funds are likely to reduce the number of contracted hospitals in the future as they endeavour to reduce their cost base – thereby increasing demand in contracted hospitals

Update on Brownfield Expansion Plans

	CAPITAL \$m	BEDS	THEATRES
Scheduled to Commence in FY 2009			
Allamanda Stage 1	12.0	24	2
Campbelltown	22.0	59	2
Knox	30.0	66	
The Melbourne Clinic	18.0	48	
Vic Rehabilitation	7.5	30	
Feasibility Studies under Development			
Brisbane Private	TBD	45	3
Northpark	TBD	50	2
Lady Davidson	TBD	54	
Allamanda Stage 2	TBD	75	
Newcastle	TBD	58	2
John Fawkner	TBD	300	8
Hills (conversion)	TBD	100	
Sunnybank	TBD	64	4
Total Project Beds/Theatres		973	23

- Brownfield capacity expansion plans are well developed.
- 5 projects likely to commence in FY 2009 providing an additional 227 beds and 4 theatres
- Programme expected to be complete over next 3 years but timing is dependent on completion of feasibility studies and Planning Approvals required from local authorities
- Expenditure of \$59.6m expected in FY2009

Capital Expenditure - Continued investment during FY2008 in existing businesses

Greenfield Development - Norwest Project – North West Sydney

- Expenditure in FY2008 of \$9.2m
- Estimated total Cost \$67.0m
- Completion by November 2009

Investment in Existing Businesses \$69.0m

▶ Hospitals - \$51.6m

- additional and replacement plant & equipment

Exceeds annual depreciation expense due to:

- Continuation of infrastructure upgrades at Ex Affinity Hospitals (now largely complete)
- Additional rehabilitation and psychiatric capacity at existing hospitals (25 beds)
- 3 additional ABI Community Houses

▶ Pathology - \$6.4m

- laboratory equipment and infrastructure

▶ Group IT - \$7.6m

- equipment and communications facilities
- Systems upgrades

▶ Corporate - \$3.4 m

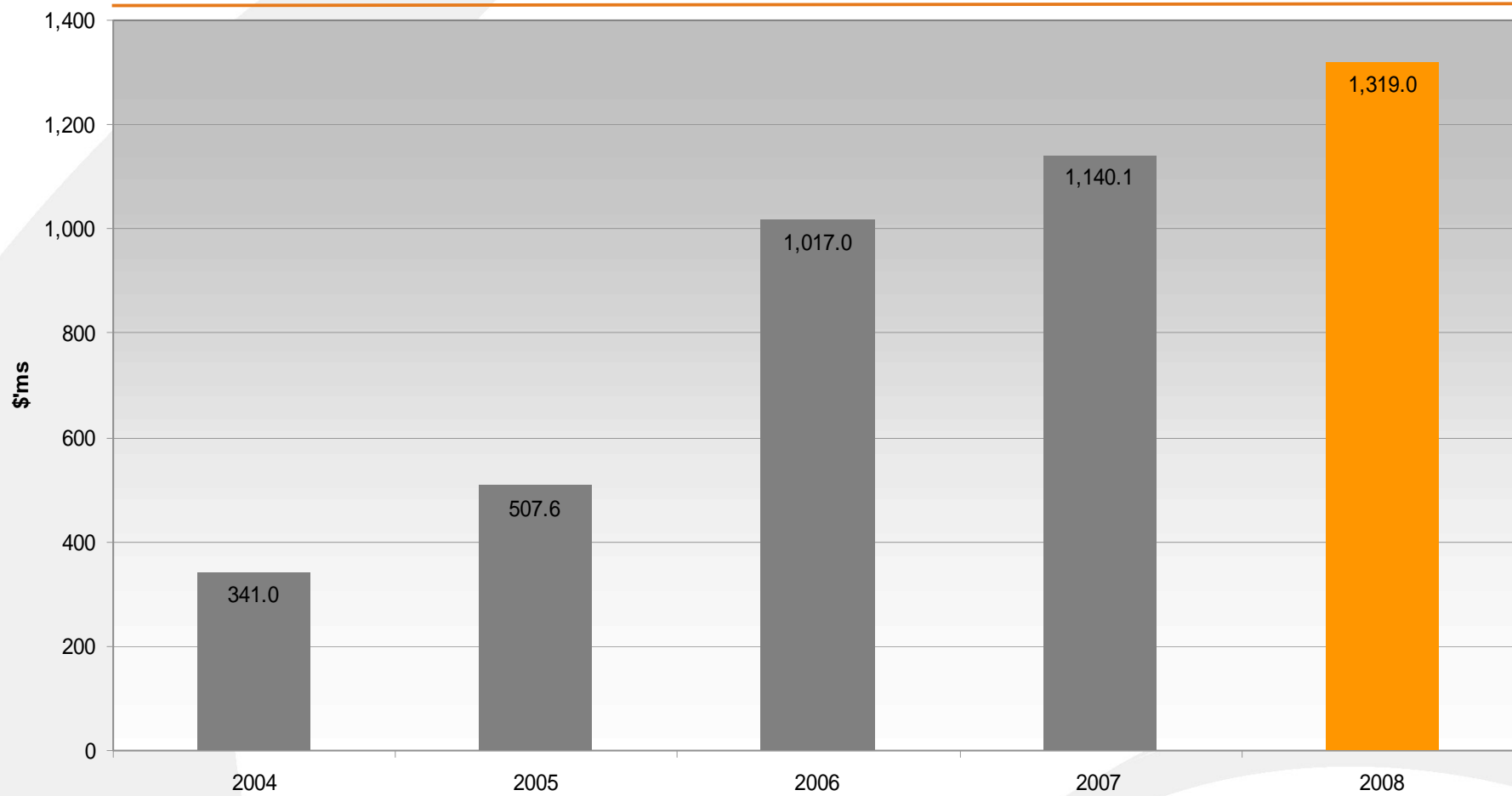
- Office and infrastructure

Depreciation expense for FY2009 is forecast to increase by ~10% over FY2008 levels

16% revenue growth over FY2007

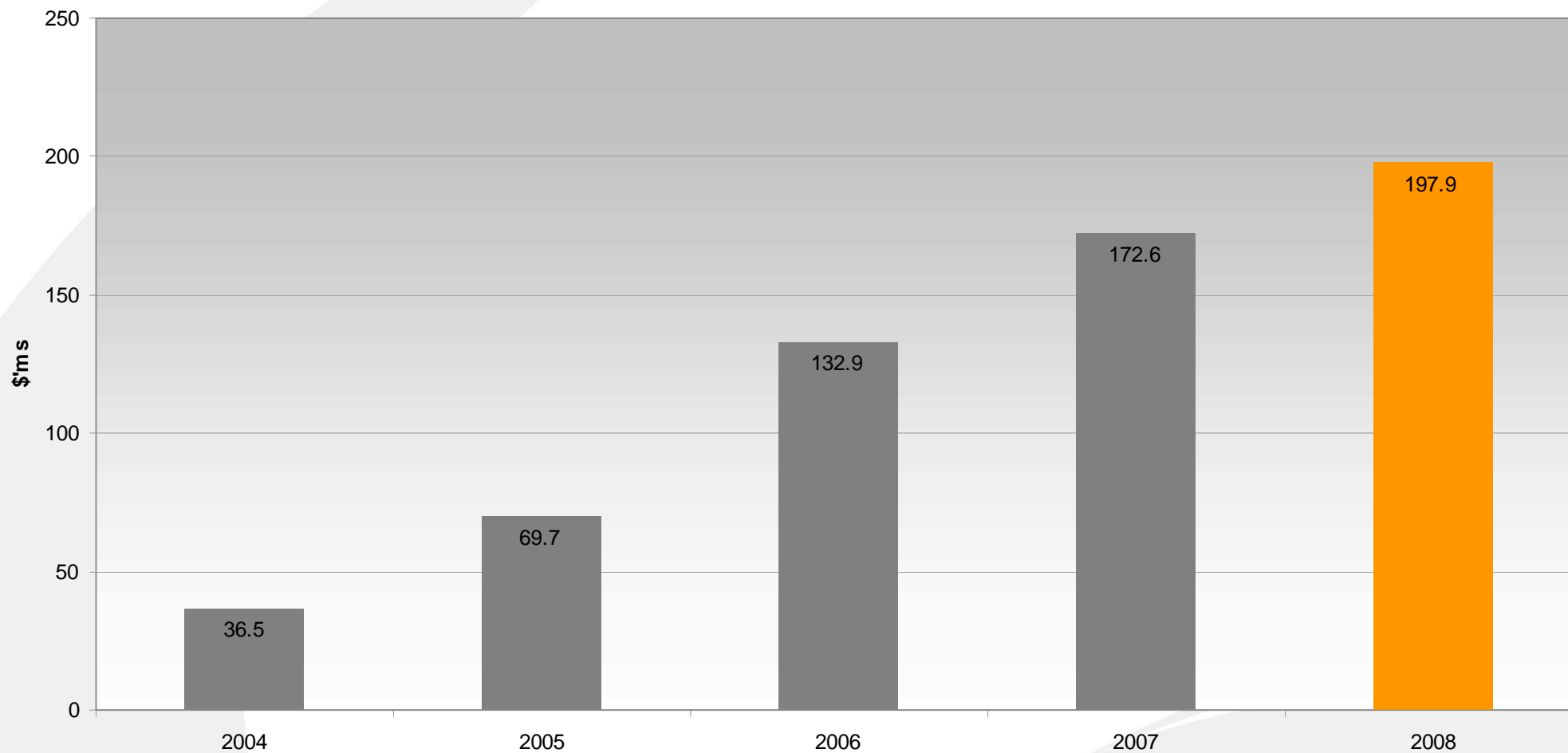
- ▶ Hospitals revenue growth of 14.1%
- ▶ Pathology revenue growth of 20.9%.

Revenue (ex-prosthetics)



15% increase in EBITDA¹ over FY 2007

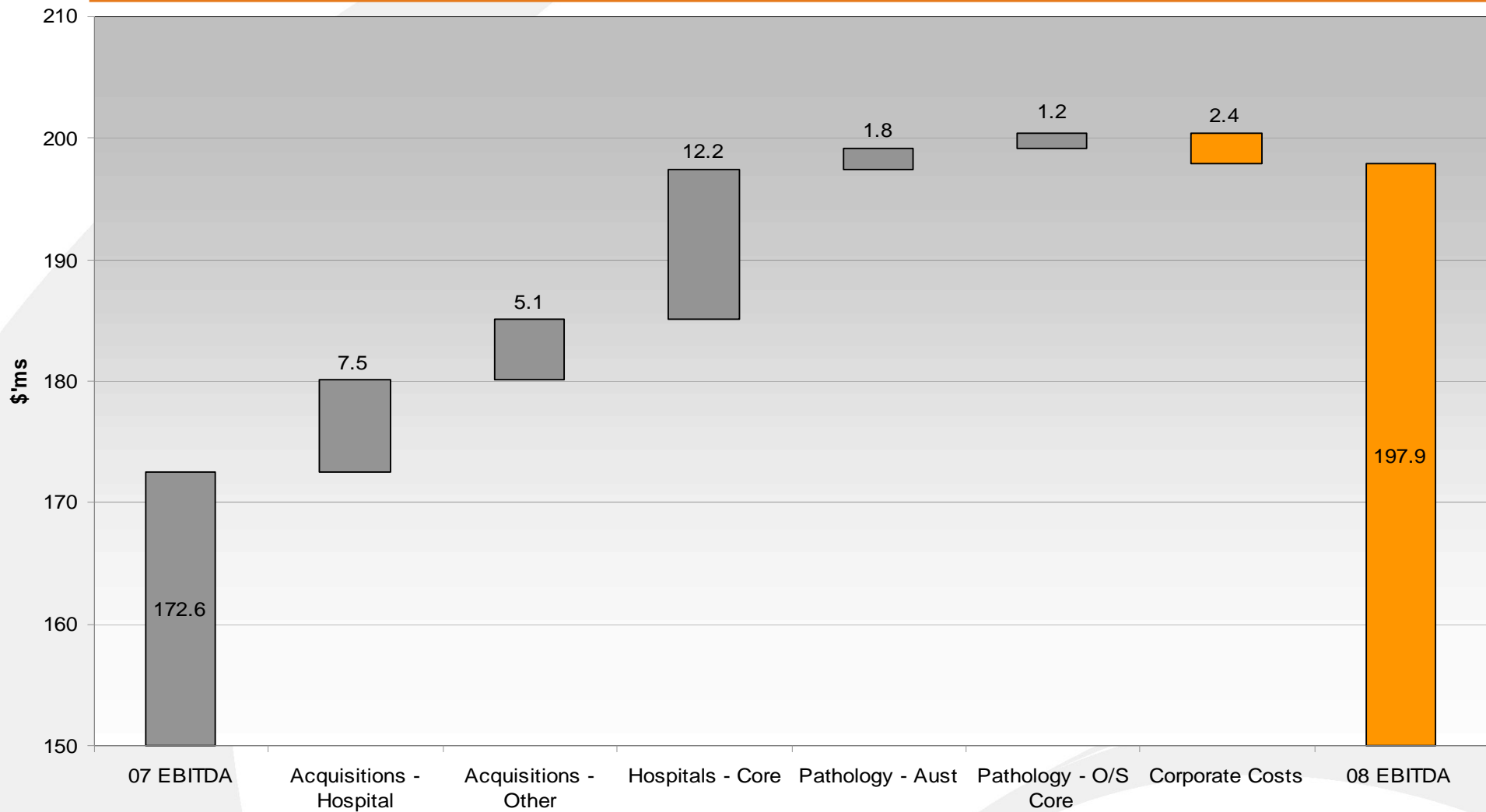
EBITDA¹



¹ From Continuing Operations, before NRI's

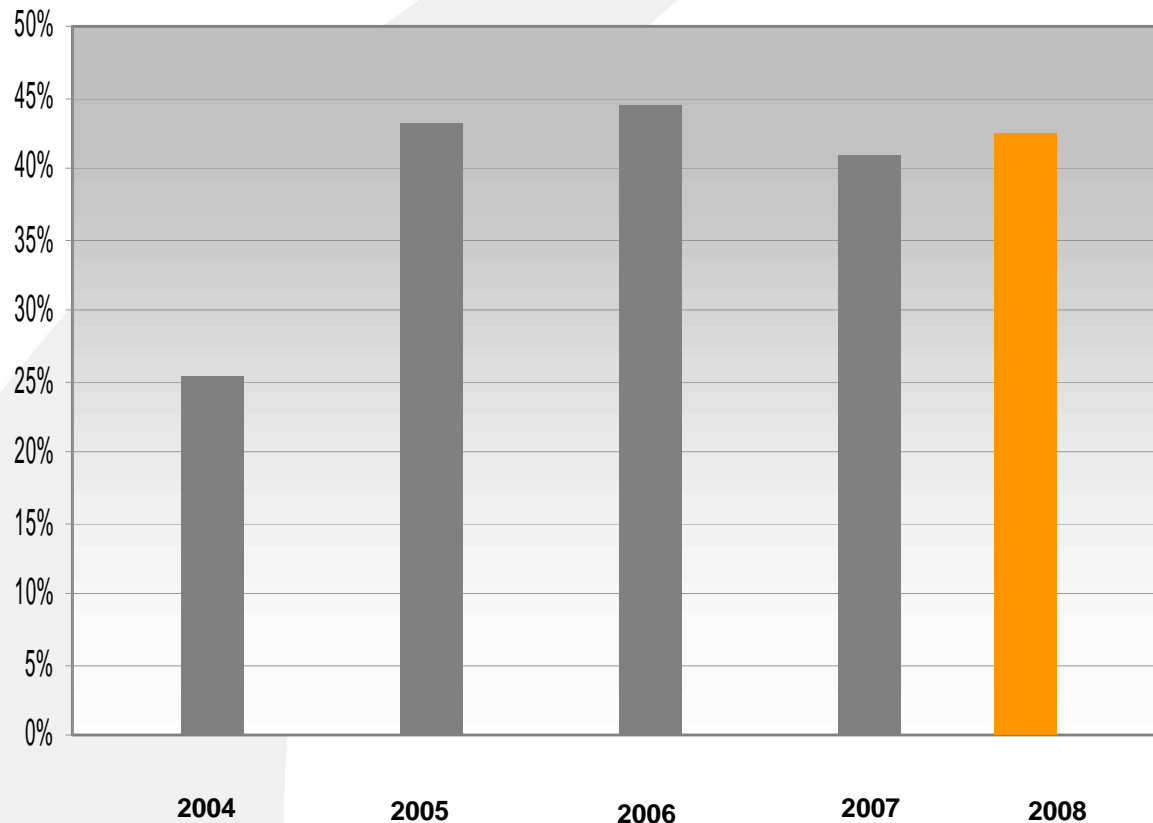
FY2008 EBITDA Attribution Analysis

EBITDA (\$m)



Balance sheet remains strong

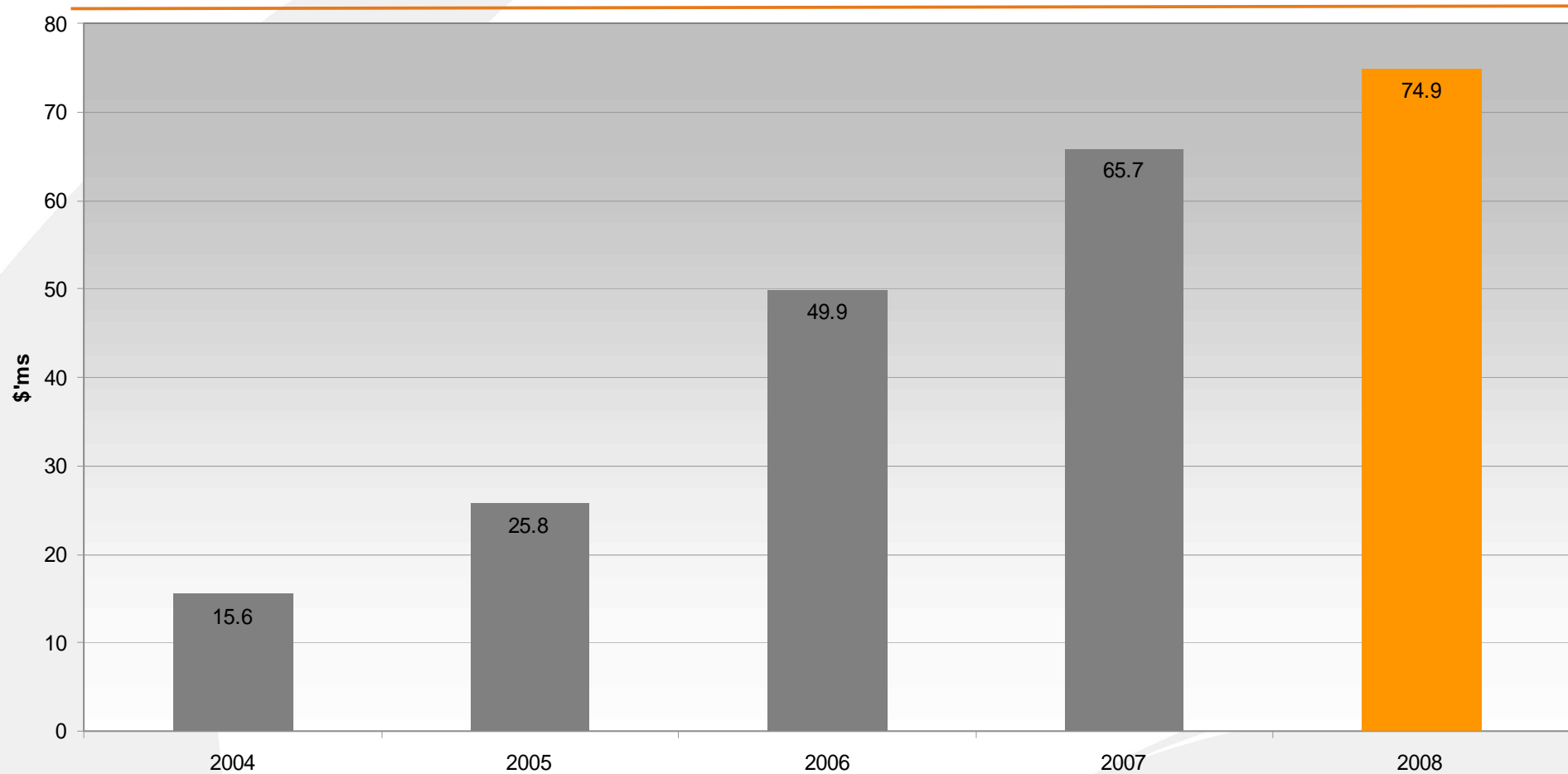
Net Debt to Net Debt plus Equity



- ▶ New \$850 m, 3 year Syndicated Debt facility established in June 2008. Undrawn committed debt facilities of \$280.0m at 30 June 2008
- ▶ Net Debt excluding Securitisation of \$597.2m (30 June 2007 - \$552.5m)
- ▶ Securitisation balance at 30 June 2008 of \$91.1m. Net Debt including Securitisation of \$688.5m
- ▶ Debt/debt plus equity stands at 41.3% (44.8% incl securitisation)
- ▶ Securitisation Costs included in "Interest" expense
- ▶ Interest cover, including securitisation costs, is 4.0 times before NRIs and 3.6 times after NRI's
- ▶ Interest rate swaps in place fixing rates for \$315m of debt for term of facility
- ▶ FY2009 interest expense expected to increase by ~ 19% above FY2008 due to higher expected underlying interest rates, higher credit margins and higher average debt levels
- ▶ 1% variation in interest rates will result in +/- \$3.3m profit before tax impact

14% increase in Net Profit After Tax¹ over FY2007

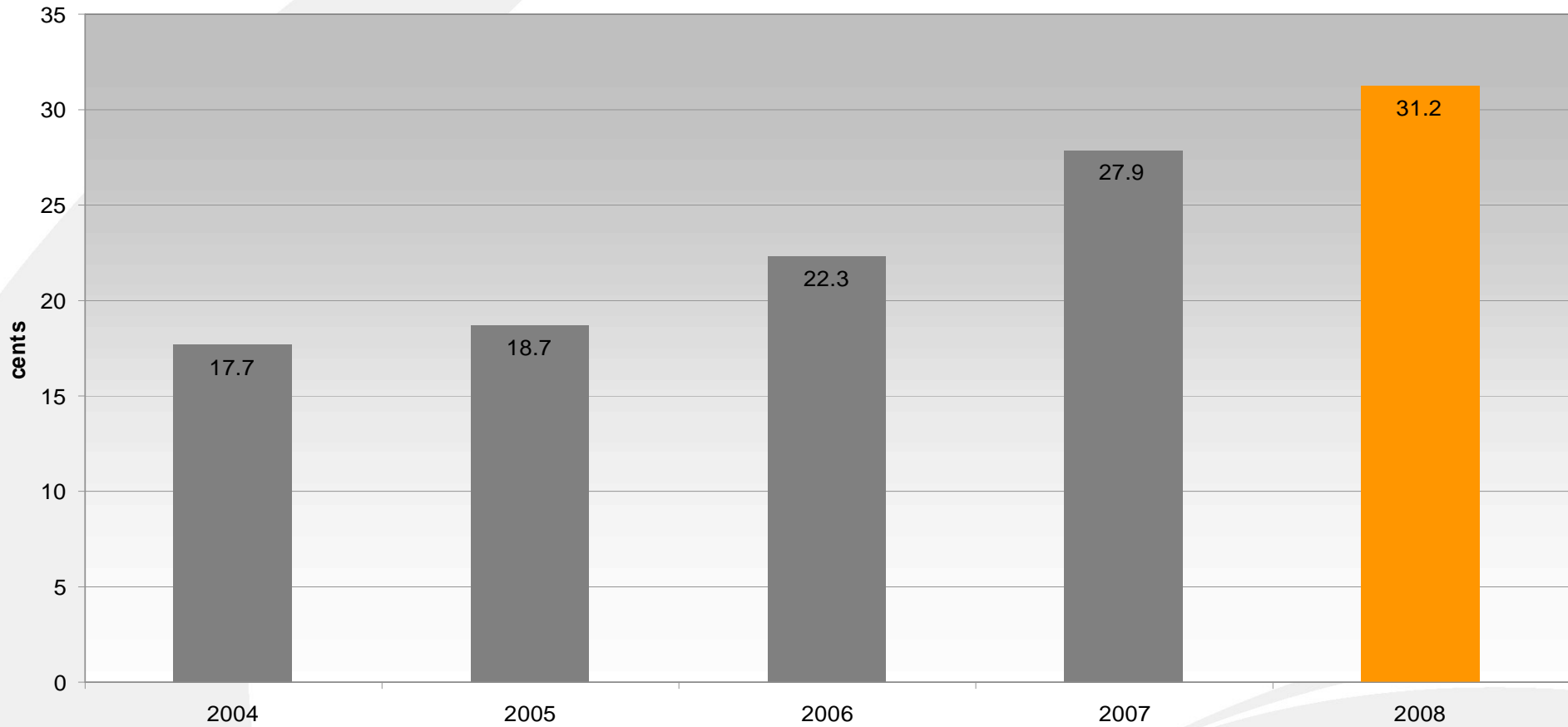
Net Profit After Tax ¹



¹ From Continuing Operations, before NRI's

EPS¹– increase of 12% over FY2007

Earnings Per Share¹

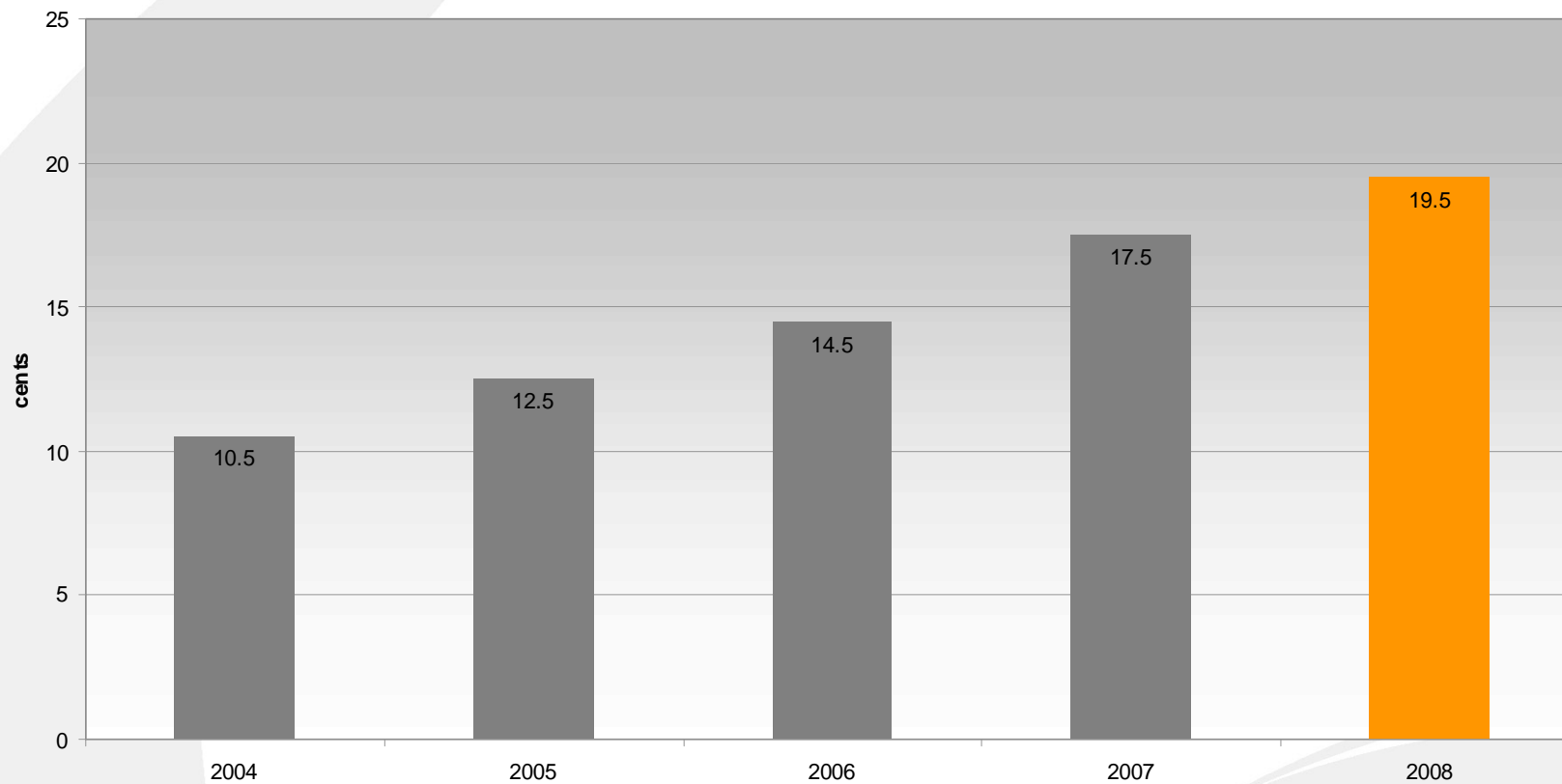


¹From Continuing Operations, before NRI's

Dividend Growth Continued

- ▶ Final Dividend of 10.0 cents per share fully franked
- ▶ Total Dividends for FY2008 of 19.5 cents - up 11%

Annual Dividend Per Share (cents)



Healthscope in Good Shape

Strong Defensive Characteristics

- Strong operational performance of FY2008 continuing in FY2009
- History of strong, stable cashflows
- Refinancing of Debt facilities completed – with additional, undrawn committed debt capacity of \$280 million
- Majority of health fund contracts in place for periods of 1 to 3 years
- Majority of EBAs finalised in all States on satisfactory terms

Outlook

➤ The new year has started well with hospitals experiencing strong demand and the pathology group building on the significant improvement of the 2nd half of FY2008

➤ Further guidance will be provided at the Company's AGM on 17th October 2008



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for Year Ended 30 June 2008**

**Mr Bruce Dixon
Managing Director**

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